



# YES!

(Not your typical reaction to a phone bill. But, then Cavalier isn't your typical phone company.)

**Cavalier** *Business Communications*<sup>SM</sup>  
*Technology At Your Speed Of Business*

For More Information Contact (877) 810-4392 or Visit [www.cavtel.com](http://www.cavtel.com)

## Cavalier Facts....

### AREAS SERVED

Baltimore, MD  
 Norfolk, VA  
 NOVA / D.C. Metro  
 Richmond, VA  
 Philadelphia, PA  
 Wilmington, DE

### WIRE CENTERS SERVED

Delaware .....22  
 Maryland.....49  
 New Jersey .....15  
 Pennsylvania .....56  
 Virginia.....72  
**214**

### KEY PRODUCTS

#### Business Segment

Local Calling Services  
 Long Distance  
 Private Lines  
 Internet Access T1 to OC-x  
 Multi-Use T1 (voice & data)  
 DSL to 15 mbps  
 128k ISDN  
 Web Hosting  
 56k internet  
 Domain Name Management  
 Virtual Private Networks  
 Phonom VoIP  
 Phonom IP Centrex  
 ISDN PRI and BRI  
 Frame Relay  
 10/100 Gig-Ethernet  
 DS3 – OC-x

#### Residential Segment

Unlimited Local Plans  
 Unlimited LD Plans  
 CavVelocity DSL  
 Dial Up Internet Access  
 Phonom VoIP

### APPROX. LINES IN SERVICE

Delaware .....30,000  
 Maryland.....55,000  
 New Jersey .....7,000  
 Pennsylvania .....38,000  
 Virginia.....150,000  
**300,000**

## Who Is Cavalier?

Cavalier Telephone is a Competitive Local Exchange Carrier (CLEC) headquartered in Richmond Virginia and operating in seven markets in five states and the District of Columbia as a leading competitive service provider to both business and residential customers. Cavalier has invested over \$250 million to build a state-of-the-art telecommunications network utilizing best-in-class technology. By making the investment in our own network, Cavalier is able to avoid the huge overhead of the incumbent telephone company. This enables us to provide the highest quality customer service while passing significant savings on to you.

### Q: What's the primary difference with Cavalier?

**A:** We designed, built and manage our own network. That means that you get the latest telecommunications technology and for avoid the huge overhead of the incumbent telephone company. You'll get more and pay less.

### Q: Can my business keep its current phone numbers?

**A:** Yes. You have the option of keeping your phone numbers or having a new ones assigned to you. Many businesses find that keeping a set of core numbers and augmenting with additional numbers is very useful.

### Q: What about rates?

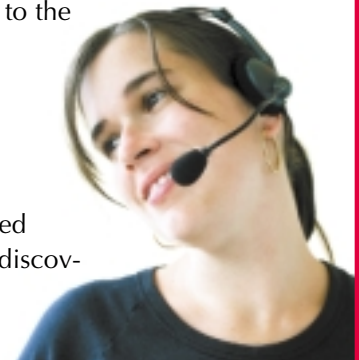
**A:** Because we are the competition, Cavalier has to be better faster and cheaper. If you shop around and compare "apples to apples" you'll find that Cavalier has some of the most competitive rates in the markets we serve.

### Q: How easy is it to switch to Cavalier?

**A:** The decision is easy. Then, the installation time is usually about 2 – 3 weeks depending upon the complexity of services you initiate. With preparation and planning, most businesses seamlessly transition to the Cavalier network.

### Q: Can Cavalier truly offer "More for Less"?

**A:** Yes! Thousands of businesses have already discovered the differences that Cavalier offers. Isn't it time you discovered what they can do for your business?



**For More Information Contact (877) 810-4392  
 or Visit [www.cavtel.com](http://www.cavtel.com)**

